

# HARRIS TELLER, INC.



## Back to School Savings Spectacular 2020



The hectic Back-to-School/Fall Band Season will quickly be upon us.

Look to Harris-Teller to fulfill all your accessory and print needs.

We feature competitive pricing, high fill rates, and quick shipping times.

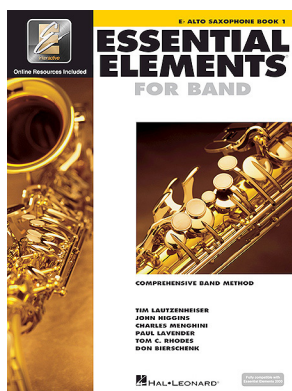
Don't be caught short with backorders or slow turnaround times.

Call, email or fax your order today for the best service in the industry!

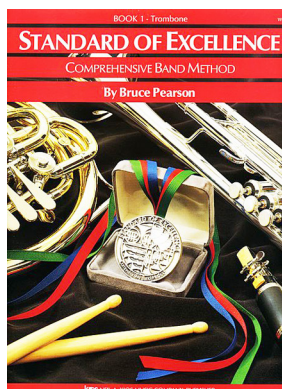
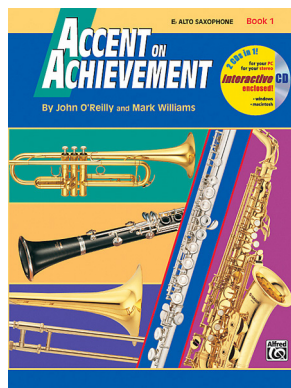
**It's Back-To-School Season. Time to place your stock orders.**

Here's a few of our most popular band methods.

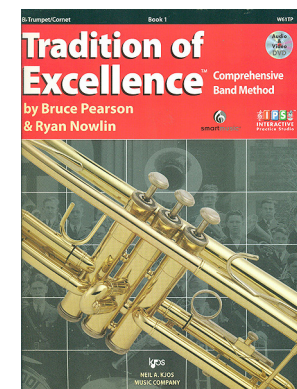
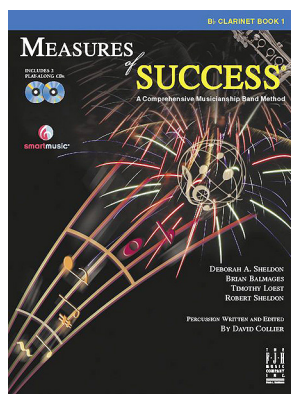
(More methods available. Check with your band director, then check with us for discounts!)



**Stock Order Discounts for  
These Books are 40 & 5%**



**Stock Order Discounts  
for These Books are 40%**



**GIVE US A CALL FOR MORE DETAILS!**

(Tel) 800-252-4004  
[sales@harristeller.com](mailto:sales@harristeller.com)

(Fax) 888-983-5537  
[www.harristeller.com](http://www.harristeller.com)

# D'Addario

## WOODWINDS



**ALL RICO FAMILY REEDS, ALL STRENGTHS**

**50 & 20% DISCOUNT!**

(While Supplies Last)

We Have Great Inventory, So Stock Up Today!

**Ask About Additional Discounts On  
All D'Addario Family Products When Purchasing Reed**



**50 & 15% DISCOUNT ON**

**ALL STRENGTHS OF ALL VANDOREN REEDS!**

(WHILE SUPPLIES LAST)



**Designed Just For Students.**

**Juno Reeds Are Easier to Play,  
and affordable too!**

**Band Directors, Parents & Students Love Them!**



Juno reeds are designed and manufactured by Vandoren SAS France.

**Hurry! Order Today. Special Pricing Only Good While Supplies Last!**



**We Carry Band Instruments  
from**

*Prelude*

By Conn-Selmer



**BAND CASES**

**GREAT DEAL ON  
MODULAR BAND CASES**

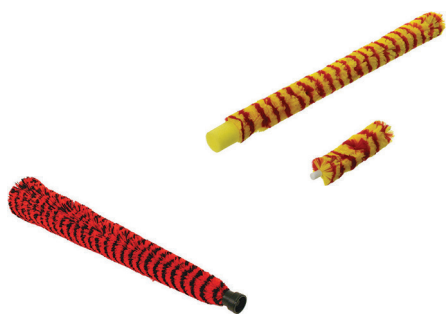
**50 & 20% DISCOUNT**



**CALL TODAY FOR MORE DETAILS!**



**Spit Happens!**



**Clean It Up  
with An  
Extra 5% Discount on  
HW PAD SAVERS**



**Get an Extra 5%  
on all  
Herco Accessories!**



*Save an Extra 5%  
on all BoPep Supplies*

**YT MOUTHPIECES**



**ASK YOUR REP  
ABOUT  
SPECIAL QUANTITY  
PRICING!**

**Hurry! Order Today. Special Pricing Only Good While Supplies Last!**



	<i>Item No.</i>	<i>Dealer Net*</i>	<i>Item No.</i>	<i>Dealer Net*</i>	<i>Item No.</i>	<i>Dealer Net</i>
Trumpet	KM15213B	\$15.50	DS510BB	\$20.00	TRS7301B	6 for \$8.39 ea
Trombone	KM1499BK	\$42.00	DS520B	\$30.00	TS7101B	6 for \$12.59 ea
Tuba	KM1494	\$77.50	DS552B	\$52.00	-----	
Clarinet	KM15222	\$11.00	DS640BB	\$16.80	FS7000B	6 for \$6.89 ea
Saxophone	KM14300B	\$20.00	DS530BB	\$26.00	SXS7101B	6 for \$11.49 ea
Flute	KM1523	\$10.00	DS640BB	\$16.80	FS7000B	6 for \$6.89 ea

\*Minimum Order Quantities Apply. Call Your Sales Rep for Details.



### FOLDING MUSIC STANDS

#### KB400 FOLDING STAND

Bright chrome plated for maximum durability. Cam-lock levers for height adjustment; fixed desk. Adjusts from 24"-55"

KB400BK	Black.....	12 for \$6.00ea.
KB400N	Nickel .....	12 for 7.95ea.

#### KB900 DELUXE FOLDING STAND

Large diameter welded tubes w/ knob adjustments - stable and secure tilting desk; includes carry bag. Adjusts from 24"-55"

KB900BK	Black.....	12 for \$6.59ea.
KB900N	Nickel .....	12 for 8.79ea.



**MANHASSET®**  
Specialty Company



**Call Your Sales Rep For Special Quantity Discounts On Manhasset Stands!**

## INSTRUMENT CLEANING KITS, SWABS & OILS



	<i>Item No.</i>	<i>Dealer Net*</i>	<i>Item No.</i>	<i>Dealer Net</i>	<i>Item No.</i>	<i>Dealer Net</i>
Trumpet	HE81	3 for \$12.18 ea	SSBRCK (L) or (S)	\$7.86	S366T	\$14.28
Trombone	HE110	3 for \$10.02 ea	SSTCK	\$7.46	S366B	\$15.81
Clarinet	HE106	3 for \$8.66 ea	SSCLCKP	\$8.72	S366C	\$13.77
Saxophone	HE108	3 for \$9.71 ea	SSASCK or SSTSCK	\$8.22	S366S	\$14.28
Flute	HE107	3 for \$8.23 ea	SSFCK3	\$6.89	S366F	\$15.81
Low Brass	-----		SSLBCKL	\$8.69	S366L	\$16.32

\*Minimum Order Quantities Apply. Call Your Sales Rep for Details.

**Hurry! Order Today. Special Pricing Only Good While Supplies Last!**



Buy 25 Of The Same Color for \$4.25 each!

or better yet

Buy 50 Of The Same Color for \$3.99 each!

Color Choices:

YRS24B Ivory

YRS20B (Translucent Colors)

Blue (B), Pink (PI), Green (G)



YRS24B



YRS20B

## ANGEL 101 RECORDERS



BUY 50 FOR \$1.99 EACH!

STOCK UP TODAY!



GET AN  
EXTRA 5% ON  
ALL GLASSER BOWS  
(ANY QUANTITY)

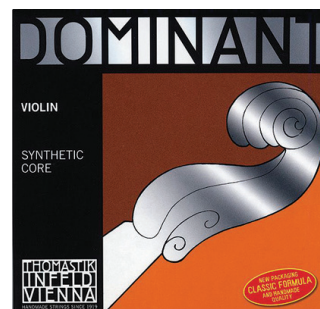


2/3 Off  
on All Super Sensitive  
RED LABEL Strings Sets

Violin - Viola - Cello - Bass  
\*also on Light & Dark Rosin



HANDMADE STRINGS SINCE 1919



Dominant Violin Strings Set

All Sizes.....Dealer Net \$56.24

Check With Your Sales Rep For More Fantastic Deals On Strings!

## SHOULDER RESTS



Violin & Viola Shoulder Rests  
Made in The U.S.A.



All Shoulder Rests, All Sizes  
EXTRA 10% OFF  
USUAL DISCOUNT



EVEREST® Shoulder Rests



GET 50 + 15% ON  
ALL EVEREST  
SHOULDER RESTS

Hurry! Order Today. Special Pricing Only Good While Supplies Last!





## BACK TO SCHOOL SPECIAL ON ALL REMO MARCHING DRUMHEADS

18pc Minimum — DISCOUNT 50/28/5

(Limited to Stock On Hand)



## BELL KITS



- 32-note aluminum satin finish bells
- 8" tunable pad
- Birch shaft mallets, drumsticks, detachable music rack
- Rugged heavy duty extended height stand
- Traveler bag w/ wheels and retractable handle

8676.....Special Net \$200.00

## VIC FIRTH



- 2.5+ octaves satin aluminum finish bells + 3 1/2"x14" snare drum
- 8" tunable pad
- SD1 general mallets: 1/8 ball, birch shaft
- Full padded nylon mounted on ABS frame w/ wheels and retractable handle
- Stand - Adjustable to concert hgt

V7806.....Special Net \$339.86



- 32-note bells (F5-C8)
- 8" drum practice pad
- Double sided mallets
- Stand is adjustable from 25" - 38"
- Carrying Case w/ backpack straps, side & top handles and wheels

BSK2500.....Special Net \$114.27

## THESE EDUCATIONAL PACKS GET AN EXTRA 5%

## VIC FIRTH

**VFEP1** — Vic Firth BSB stick bag equipped with an SD1, M5 and M14.

**VFEP2** — Vic Firth BSB stick bag equipped with an SD1, SD2, M3, M6 and T3.



VFEP1



VFEP2

## Innovative Percussion Inc.

### FP1

Fundamental Educational Elementary Pack  
contains F8, F10, IP-LD, SB-3

### FP2

Fundamental Educational Intermediate Pack  
contains F2, F9, GT-3, IP-LD, SB-3

**Try the sticks out on Practice Pads by Aquarian, Gladstone, Realfeel, Remo, Vater, Vic Firth, etc.**  
**Call your sales rep for details on these and other practice pads we carry!**

## Innovative Percussion Inc.

**EXTRA 5% OFF DISCOUNT ON STICKS & MALLETS!!**

**Stock Up Today!**



**Hurry! Order Today. Special Pricing Only Good While Supplies Last!**