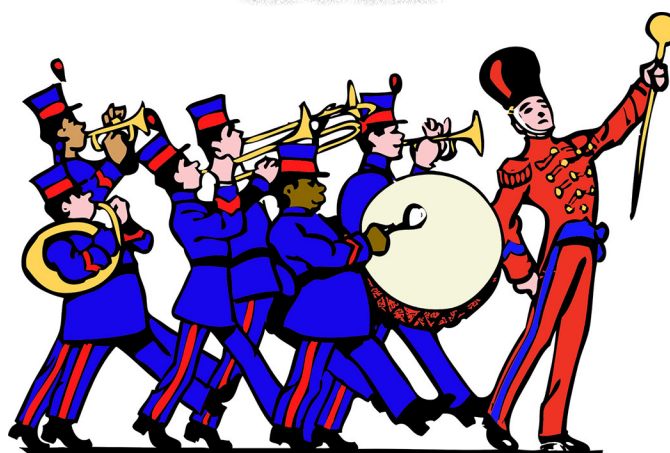




**HARRIS  
TELLER, INC.**

# **BACK TO SCHOOL SAVINGS SPECTACULAR 2023**



## **It's Marching Band Season Again!**

**THE HECTIC BACK-TO-SCHOOL/FALL BAND & ORCHESTRA SEASON WILL QUICKLY BE UPON US.**

**LOOK TO HARRIS-TELLER TO FULFILL ALL YOUR ACCESSORY AND PRINT NEEDS.**

**WE FEATURE COMPETITIVE PRICING, HIGH FILL RATES, AND QUICK SHIPPING TIMES.**

**DON'T BE CAUGHT SHORT WITH BACKORDERS OR SLOW TURNAROUND TIMES.**

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**50 & 15% Discount On  
All Strengths of all Vandoren Reeds!**  
(While Supplies Last)



**Designed Just For Students.  
Juno Reeds Are Easier to Play,  
and affordable too!**

**Band Directors, Parents & Students Love Them!**



Juno reeds are designed and manufactured by Vandoren SAS France.

## STUDENT WOODWIND MOUTHPIECES & KITS



### MOUTHPIECE KITS (Includes Mouthpiece, Cap & Ligature)

		Retail
Y44	Clarinet .....	\$19.05
Y46	Alto Sax .....	19.95
Y48	Tenor Sax .....	20.85

### MOUTHPIECES ONLY

Y24	Clarinet .....	\$10.95
Y26	Alto Sax .....	11.25

*\*Must buy in quantities of 12 for price!*

**Any 12  
Assorted  
Price\***

**\$7.50  
8.00  
8.25**

**\$4.25  
4.50**

**Hurry! Order Today. Special Pricing Only Good While Supplies Last!**

## INSTRUMENT STANDS



	Item No.	Dealer Net*	Item No.	Dealer Net*	Item No.	Dealer Net*	Item No.	Dealer Net
Trumpet	KM15213B	\$18.50	DS510BB	\$23.87	GFWTRUMPET	\$16.20	TRS7301B	6 for \$11.49 ea
Trombone	KM1499BK	\$48.50	DS520B	\$34.12	GFWTBONE	\$25.92	TS7101B	6 for \$16.89 ea
Tuba	KM1494	\$91.00	DS552B	\$59.24	-----		-----	
Clarinet	KM15222	\$12.50	DS640BB	\$20.44	GFWCLRFLU	\$12.96	FS7000B	6 for \$8.89 ea
Saxophone	KM14300B	\$25.00	DS530BB	\$29.96	GFWSAXFLU (w/ Flute Peg)	\$22.68	SXS7101B	6 for \$15.79 ea
Flute	KM15232	\$12.00	DS640BB	\$20.44	-----		FS7000B	6 for \$8.89 ea

\*Minimum Order Quantities Apply. Call Your Sales Rep for Details.



### FOLDING MUSIC STANDS

#### KB400 FOLDING STAND

Bright chrome plated for maximum durability. Cam-lock levers for height adjustment; fixed desk. Adjusts from 24"-55"

KB400BK Black..... 12 for \$7.92 ea.  
KB400N Nickel ..... 12 for 9.00 ea.

#### KB900 DELUXE FOLDING STAND

Large diameter welded tubes w/ knob adjustments - stable and secure tilting desk; includes carry bag. Adjusts from 24"-55"

KB900BK Black..... 12 for \$8.65 ea.  
KB900N Nickel ..... 12 for 10.65 ea.



### COMPACT SHEET MUSIC STAND

Folds for easy storage and portability w/ a spring-loaded trigger release and the 2-section vertical shaft w/ cam locking clutch and tilting book plate adjusts for sitting or standing positions. Height adjusts 26" - 40".

SM7122B	Stand .....	List \$26.99	Dealer \$8.56
SM7122BB	Stand w/ Bag .....	30.99	10.19



**Call Your Sales Rep for  
Special Quantity Discounts On  
Manhasset Stands!**

## INSTRUMENT CLEANING KITS, SWABS & OILS



	Item No.	Dealer Net*	Item No.	Dealer Net
Trumpet	HE81	3 for \$19.32 ea	SSBRCK (L) or (S)	\$7.99
Trombone	HE110	3 for \$16.80 ea	SSTCK	\$7.17
Clarinet	HE106	3 for \$14.28 ea	SSCLCKP	\$9.18
Saxophone	HE108	3 for \$18.06 ea	SSASCK or SSTSCK	\$8.80
Flute	HE107	3 for \$12.60 ea	SSFCK3	\$6.98
Low Brass	-----		SSLBCKL	\$8.54

\*Minimum Order Quantities Apply. Call Your Sales Rep for Details.

**Hurry! Order Today. Special Pricing Only Good While Supplies Last!**





**BACK TO SCHOOL SPECIAL ON  
ALL REMO MARCHING DRUMHEADS**

**18pc Minimum — DISCOUNT 50/30**

(Limited to Stock On Hand)



**THESE EDUCATIONAL PACKS GET AN EXTRA DISCOUNT!**

**VIC FIRTH**

**VFEP1** — Vic Firth BSB stick bag equipped with an SD1, M5 and M14.

**VFEP2A** — Vic Firth BSB stick bag equipped with an SD1, SD2, M3, M6 and T3.

VFEP2A



FP2

**Innovative Percussion Inc.**

**FP1**

**Fundamental Educational Elementary Pack**  
contains F8, F10, IP-LD, SB-3

**FP2**

**Fundamental Educational Intermediate Pack**  
contains F2, F9, GT-3, IP-LD, SB-3

**Try the sticks out on Practice Pads by Aquarian, Gladstone, Realfeel, Remo, Vater, Vic Firth, etc.**  
**Call your sales rep for details on these and other practice pads we carry!**



**Innovative Percussion Inc.**



**EXTRA 5% OFF DISCOUNT ON STICKS & MALLETS!!**

**Stock Up Today!**



**Angel 101 Recorders**



**Buy 50 for \$2.05 each!**

**STOCK UPTODAY!**



**Get an Extra  
10%  
on all Herco  
Accessories!**

**bo pep**

**SAVE AN EXTRA 5%  
ON ALL BOPEP  
SUPPLIES**

**Hurry! Order Today. Special Pricing Only Good While Supplies Last!**



## ROSIN/STRINGS

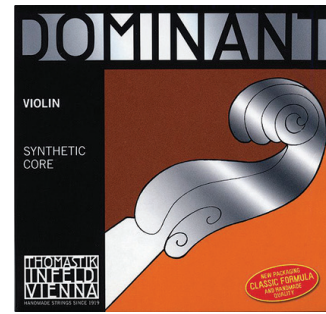


**LIGHT & DARK ROSIN**  
12 for \$1.74 each\*

**Light Rosin (SS911)      Dark Rosin (SS912)**  
(For Violin - Viola - Cello)

\*Must buy in quantities of 12 for special price!

Check With Your Sales Rep For More Fantastic Deals On Strings!



**Dominant Violin Strings Set**

**ALL SIZES ----- EXTRA 5% Off**



Violin & Viola Shoulder Rests  
Made in The U.S.A.



**All Shoulder Rests, All Sizes**  
**EXTRA 10% OFF**  
**USUAL DISCOUNT**

## SHOULDER RESTS



**EVEREST® Shoulder Rests**



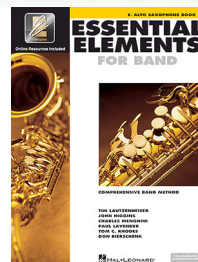
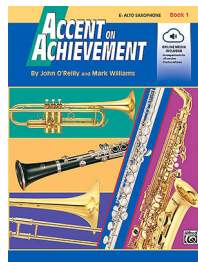
**GET 50 + 15% ON**  
**ALL EVEREST**  
**SHOULDER RESTS**

**It's Back-To-School Season. Time to place your stock orders.**

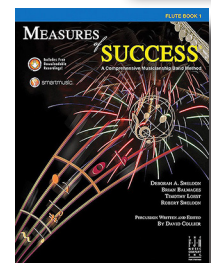
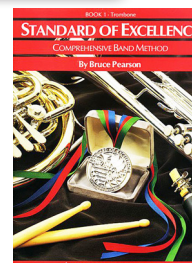
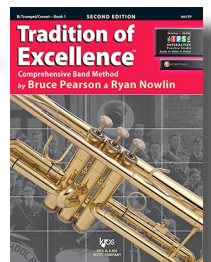
Here's a few of our most popular band methods.

(More methods available. Check with your band director, then check with us for discounts!)

**Stock Order Discounts**  
**for These Books are**  
**40 & 5%**



**Stock Order Discounts**  
**for These Books are**  
**40%**



**Hurry! Order Today. Special Pricing Only Good While Supplies Last!**

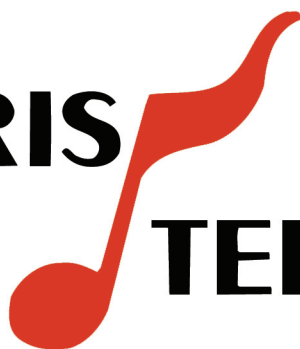
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from**

*Prelude*

By Conn-Selmer



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