











It's Marching Band Season!







The hectic Back-to-School/Fall Band Season will quickly be upon us. Look to Harris-Teller to fulfill all your accessory and print needs. We feature competitive pricing, high fill rates, and quick shipping times. Dont't be caught short with backorders or slow turnaround times. Call, email or fax your order today for the best service in the industry!

> (Phone) 800-252-4004 sales@harristeller.com www.harristeller.com

(Fax) 888-983-5537





















## 50 & 15% Discount On All Strengths of all Vandoren Reeds!

(While Supplies Last)



**Designed Just For Students.** 

Juno Reeds Are Easier to Play, and affordable too!

**Band Directors, Parents & Students Love Them!** 





## It's Back-To-School Season. Time to place your stock orders.

Here's a few of our most popular band methods.

(More methods available. Check with your band director, then check with us for discounts!)



Stock Order Discounts for These Books are 40 & 5%





Stock Order Discounts for These Books are 40%











Save an Extra 5% on all BoPep Supplies



Save an Extra 10%
Above & Beyond Our
Best Normal Deal



Get an
Extra 10%
on all
Herco
Accessories!

#### YT MOUTHPIECES



ASK YOUR REP
ABOUT
SPECIAL QUANTITY
PRICING!







	Item No.	Dealer Net*	Item No.	Dealer Net*	Item No	Dealer Net
Trumpet	KM15213B	\$16.50	DS510BB	\$20.00	TRS7301B	6 for \$11.49 ea
Trombone	KM1499BK	\$43.50	DS520B	\$30.00	TS7101B	6 for \$16.89 ea
Tuba	KM1494	\$83.00	DS552B	\$52.00		
Clarinet	KM15222	\$11.50	DS640BB	\$16.80	FS7000B	6 for \$8.89 ea
Saxophone	KM14300B	\$21.00	DS530BB	\$22.00	SXS7101B	6 for \$15.79 ea
Flute	KM1523	\$10.50	DS640BB	\$16.80	FS7000B	6 for \$8.89 ea

<sup>\*</sup>Minimum Order Quantities Apply. Call Your Sales Rep for Details.



Bright chrome plated for maximum durability. Cam-lock levers for height adjustment; fixed

KB400BK Black...... 12 for \$7.62 ea. KB400N

**KB900 DELUXE FOLDING STAND** 

Large diameter welded tubes w/ knob adjustments - stable and secure tilting desk; includes carry bag. Adusts from 24"-55"

KB900N 





Call Your Sales Rep For Special Quantity **Discounts On Manhasset Stands!** 

## INSTRUMENT CLEANING KITS, SWABS & OILS





	Item No.	Dealer Net*	Item No.	Dealer Net
Trumpet	HE81	3 for \$13.40 ea	SSBRCK (L) or (S)	\$8.09
Trombone	HE110	3 for \$11.03 ea	SSTCK	<i>\$7.23</i>
Clarinet	HE106	3 for \$9.52 ea	SSCLCKP	<i>\$9.32</i>
Saxophone	HE108	3 for \$11.16 ea	SSASCK or SSTSCK	\$8.91
Flute	HE107	3 for \$9.05 ea	SSFCK3	<i>\$7.02</i>
Low Brass			SSLBCKL	\$8.69

<sup>\*</sup>Minimum Order Quantities Apply. Call Your Sales Rep for Details.





#### **BACK TO SCHOOL SPECIAL ON**

## ALL REMO MARCHING DRUMHEADS

18pc Minimum — DISCOUNT 50/30

(Limited to Stock On Hand)



## **BELL KITS**

## vic Firth



- 2.5+ octaves satin aluminum finish bells + 3½"x14" snare drum
- 8" tunable pad
- SD1 general mallets: 1/8 ball, birch shaft
- Full padded nylon mounted on ABS frame w/ wheels and retractable handle
- · Stand Adjustable to concert hgt

V7806......Special Net \$339.83



- 32-note bells (F5-C8)
- 8" drum practice pad
- Double sided mallets
- Stand is adjustable from 25" 38"
- Carrying Case w/ backpack straps, side & top handles and wheels

BSK2500.....Special Net \$149.41



### THESE EDUCATIONAL PACKS GET AN EXTRA DISCOUNT!

## vic Firth

VFEP1 — Vic Firth BSB stick bag equipped with an SD1, M5 and M14.

VFEP2A — Vic Firth BSB stick bag equipped with an SD1, SD2, M3, M6 and T3.





### Innovative Percussion

FPI

Fundamental Educational Elementary Pack contains F8, F10, IP-LD, SB-3

FP2

Fundamental Educational Intermediate Pack contains F2, F9, GT-3, IP-LD, SB-3

Try the sticks out on Practice Pads by Aquarian, Gladstone, Realfeel, Remo, Vater, Vic Firth, etc.

Call your sales rep for details on these and other practice pads we carry!





Buy 25 Of The Same Color for \$4.25 each! or better yet

Buy 50 Of The Same Color for \$3.99 each!

**Color Choices:** 

YRS24B Ivory

YRS20B (Translucent Colors)

Blue (B), Pink (PI), Green (G)





## **ANGEL 101 RECORDERS**



Buy 50 For \$2.05 EACH!

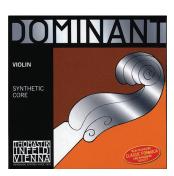
STOCK UP TODAY!



2/3 Off on All Super Sensitive RED LABEL Strings Sets

> Violin - Viola - Cello - Bass \*also on Light & Dark Rosin





Dominant Violin Strings Set

All Sizes......Dealer Net \$59.84

Check With Your Sales Rep For More Fantastic Deals On Strings!

SHOULDER RESTS

## Resonans

Violin & Viola Shoulder Rests Made in The U.S.A.





All Shoulder Rests, All Sizes
EXTRA 10% OFF
USUAL DISCOUNT

# EVEREST Shoulder Rests



GET 50 + 15% ON ALL EVEREST SHOULDER RESTS