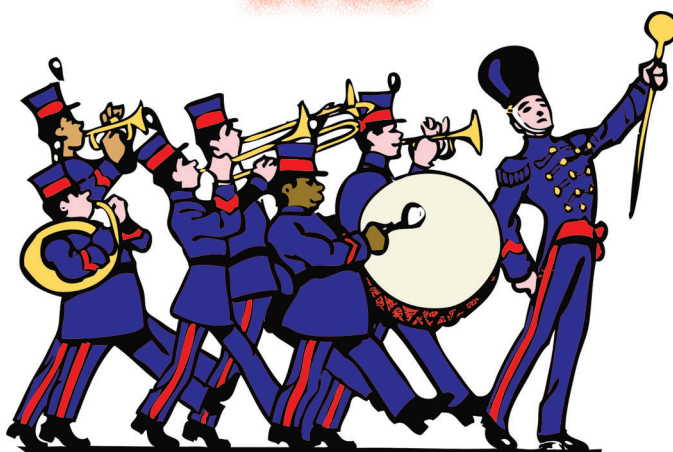




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## INSTRUMENT STANDS



|           | Item No. | Dealer Net* | Item No. | Dealer Net* | Item No.                 | Dealer Net* | Item No. | Dealer Net       |
|-----------|----------|-------------|----------|-------------|--------------------------|-------------|----------|------------------|
| Trumpet   | KM15213B | \$18.50     | DS510BB  | \$23.87     | GFWTRUMPET               | \$16.20     | TRS7301B | 6 for \$11.49 ea |
| Trombone  | KM1499BK | \$48.50     | DS520B   | \$34.12     | GWTBONE                  | \$25.92     | TS7101B  | 6 for \$16.89 ea |
| Tuba      | KM1494   | \$91.00     | DS552B   | \$59.24     | -----                    |             | -----    |                  |
| Clarinet  | KM15222  | \$12.50     | DS640BB  | \$20.44     | GFWCLRFLU                | \$12.96     | FS7000B  | 6 for \$8.89 ea  |
| Saxophone | KM14300B | \$25.00     | DS530BB  | \$29.96     | GFWSAXFLU (w/ Flute Peg) | \$22.68     | SXS7101B | 6 for \$15.79 ea |
| Flute     | KM1523   | \$11.50     | DS640BB  | \$20.44     | -----                    |             | FS7000B  | 6 for \$8.89 ea  |

\*Minimum Order Quantities Apply. Call Your Sales Rep for Details.



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|----------|--------------------|--------------|---------------|
| SM7122B  | Stand .....        | List \$26.99 | Dealer \$8.56 |
| SM7122BB | Stand w/ Bag ..... | 30.99        | 10.19         |



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## INSTRUMENT CLEANING KITS, SWABS & OILS



|           | Item No. | Dealer Net*      | Item No.          | Dealer Net |
|-----------|----------|------------------|-------------------|------------|
| Trumpet   | HE81     | 3 for \$18.63 ea | SSBRCK (L) or (S) | \$8.23     |
| Trombone  | HE110    | 3 for \$16.20 ea | SSTCK             | \$7.35     |
| Clarinet  | HE106    | 3 for \$13.77 ea | SSCLCKP           | \$9.48     |
| Saxophone | HE108    | 3 for \$17.43 ea | SSASCK or SSTSCK  | \$9.08     |
| Flute     | HE107    | 3 for \$12.15 ea | SSFCK3            | \$7.15     |
| Low Brass | -----    |                  | SSLBCKL           | \$8.80     |

\*Minimum Order Quantities Apply. Call Your Sales Rep for Details.

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VFEP2A



FP2

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**FP1**

**Fundamental Educational Elementary Pack**  
contains F8, F10, IP-LD, SB-3

**FP2**

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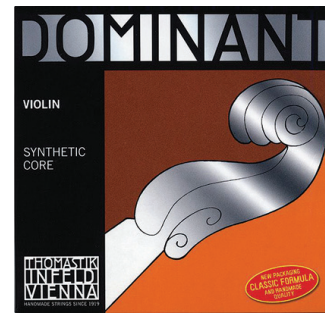
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## SHOULDER RESTS

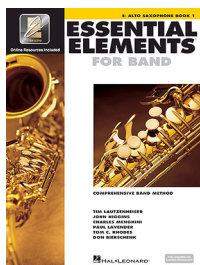


**GET 50 + 15% ON**  
**ALL EVEREST**  
**SHOULDER RESTS**

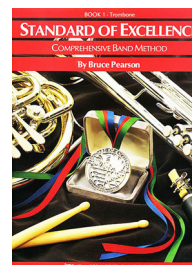
**It's Back-To-School Season. Time to place your stock orders.**

Here's a few of our most popular band methods.

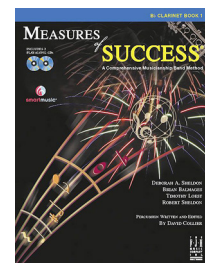
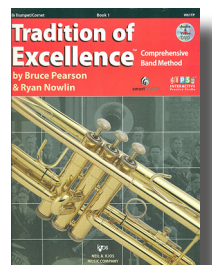
(More methods available. Check with your band director, then check with us for discounts!)



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