

HARRIS TELLER, INC.



Back to School Savings Spectacular 2016

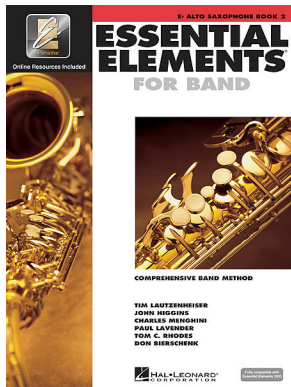


It's Marching Band Season!

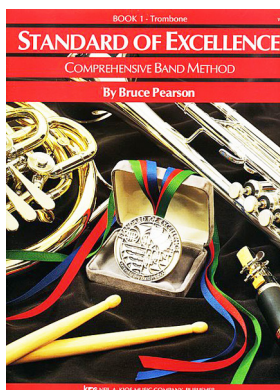
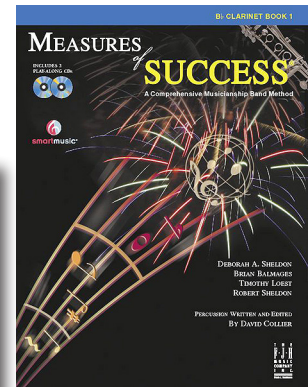
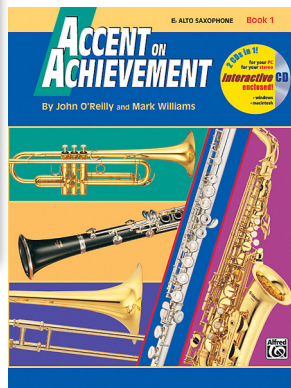
The hectic Back-to-School/Fall Band Season will quickly be upon us. Look to Harris-Teller to fulfill all your accessory and print needs. We feature competitive pricing, high fill rates, and quick shipping times. Don't be caught short with backorders or slow turnaround times. Call, email or fax your order today for the best service in the industry!

It's Back-To-School Season. Time to place your stock orders.
Here's a few of our most popular band methods.

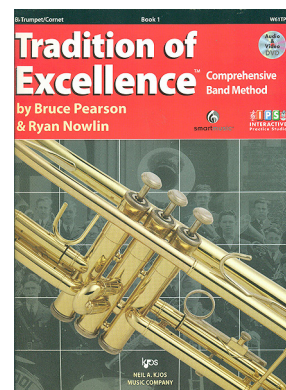
(More methods available. Check with your band director, then check with us for discounts!)



**Stock Order Discount for
 These Books is 40 & 5%**



**Stock Order Discount
 for
 These Books
 is
 40%**



GIVE US A CALL FOR MORE DETAILS!

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REEDS

RICO™



ALL RICO FAMILY REEDS, ALL STRENGTHS

50 & 20% Discount!

(While Supplies Last)

We Have Great Inventory, So Stock Up Today!

Vandoren®

PARIS



50 & 15% DISCOUNT ON

ALL STRENGTHS OF ALL VANDOREN REEDS!

(WHILE SUPPLIES LAST)



Designed Just For Students.

Juno Reeds Are Easier to Play,
and affordable too!

Band Directors, Parents & Students Love Them!



Juno reeds are designed and manufactured by Vandoren SAS France.

Call Your Sales Rep Today For Details and Pricing. Special Pricing Only Good While Supplies Last!

MUSIC STANDS

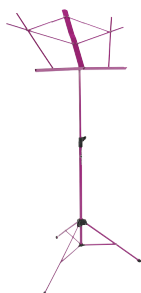


	<i>Item No.</i>	<i>Dealer Net*</i>	<i>Item No.</i>	<i>Dealer Net*</i>	<i>Item No.</i>	<i>Dealer Net</i>
Trumpet	KM15213B	\$15.00	DS510BB	\$22.05	DST7600	\$5.59
Trombone	KM1499BK	\$40.00	DS520B	\$30.60	TS7101B	\$12.39
Tuba	KM1494	\$75.00	DS552B	\$57.15	-----	
Clarinet	KM15222	\$10.50	DS640BB	\$18.90	DSC7600	\$5.39
Saxophone	KM14300B	\$22.50	DS530BB	\$27.00	SXS7101B	\$11.99
Flute	KM1523	\$9.50	DS640BB	\$18.90	DSC7600	\$5.39

*Minimum Order Quantities Apply. Call Your Sales Rep for Details.



Call Your Sales Rep For Special Quantity Discounts On Manhasset Stands!



3-PART ADJUSTABLE MUSIC STAND

FEATURES A STURDY TRIPOD BASE FOR STABILITY, WHICH FOLDS SMALL FOR EASY TRANSPORT, PACKED IN A CONVENIENT CARRY BAG FOR PROTECTION AND PORTABILITY. FULLY HEIGHT ADJUSTABLE, FROM 22" TO 38".

AVAILABLE IN:
BLACK (BK), RED (RD), BLUE (BL), WHITE (WH), PLUM (P)

SMS1xx.....DEALER NET - 12 PER COLOR / \$5.59EA.

INSTRUMENT CLEANING KITS, SWABS & OILS



	<i>Item No.</i>	<i>Dealer Net*</i>	<i>Item No.</i>	<i>Dealer Net</i>	<i>Item No.</i>	<i>Dealer Net</i>	<i>Item No.</i>	<i>Dealer Net</i>
Trumpet	HE81	3 for \$11.39 ea	MKHTRSS	\$6.45	YACTRKIT	\$14.27	S366T	\$13.50
Trombone	HE110	3 for \$9.37 ea	MKHTBSS	\$6.45	YACSLKIT	\$13.25	S366B	\$15.00
Clarinet	HE106	6 for \$8.10 ea	MKHCCSS	\$6.45	YACCLKIT	\$12.75	S366C	\$13.00
Saxophone	HE108	3 for \$9.08 ea	MKHSXSS	\$6.45	YACSAXKIT	\$14.27	S366S	\$13.50
Flute	HE107	3 for \$7.70 ea	MKHFLSS	\$5.78	YACFLKIT	\$11.25	S366F	\$15.00
Low Brass	-----		MKHLB	\$9.49	YACLBPKIT	\$14.27	S366L	\$15.50

*Minimum Order Quantities Apply. Call Your Sales Rep for Details.

Hurry! Order Today. Special Pricing Only Good While Supplies Last!

DRUM STUFF, PAD SAVERS, STRAPS, BAND CASES

Innovative Percussion Inc.

EXTRA 5% OFF DISCOUNT ON STICKS & MALLETS!!

Stock Up Today!



MIKE BALTER

GET AN EXTRA 5% DISCOUNT ON MIKE BALTER MALLETS!



Spit Happens!



Clean It Up with An Extra 5% Discount on HW PAD SAVERS

FT BRYAN SAXOPHONE STRAPS



ATS17PAD.....DEALER NET 6 / \$4.09EA
 ATS16BK.....DEALER NET 12 / \$1.42EA

BAND CASES

GREAT DEAL ON MODULAR BAND CASES

50 & 20% DISCOUNT

CALL TODAY FOR MORE DETAILS!



Hurry! Order Today. Special Pricing Only Good While Supplies Last!

METRONOMES



Don't Let The Rythm Get You!

**Keep The Tempo
With An Extra 5% Discount off
Wittner Metronomes**



VIOLIN STRINGS

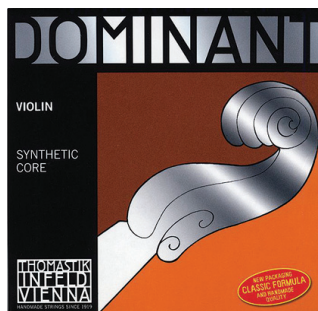


**50 & 25% Discount on All
Super Sensitive RED LABEL
Strings Sets**

**Violin - Viola - Cello - Bass
*also on Light & Dark Rosin**



HANDMADE STRINGS SINCE 1919



Dominant Violin Strings Set

All Sizes.....Dealer Net - \$47.00



**GET AN
EXTRA 5% ON
ALL GLASSER BOWS
(ANY QUANTITY)**

Check With Your Sales Rep For More Fantastic Deals On Strings!



**Violin & Viola Shoulder Rests
Made in The U.S.A.**



**All Shoulder Rests, All Sizes
EXTRA 10% OFF
USUAL DISCOUNT**

SHOULDER RESTS



**GET 50 + 15% ON
ALL EVEREST
SHOULDER RESTS**

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YAMAHA RECORDERS

Buy 25 Of The Same Color for \$4.25 each!

or better yet

Buy 50 Of The Same Color for \$3.99 each!



YRS24B



Color Choices:

YRS24B Ivory

YRS20B (Translucent Colors)

Blue, Pink, Green



YRS20B

Hurry! Order Today. Special Pricing Only Good While Supplies Last!

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drums
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On Stage Stands
Never Go On-Stage Without Us